

## Area Sales Manager

We are pleased to share this latest vacancy with you for an Area Sales Manager to join our Huddersfield-based team. If you fit the criteria or if you would like more information, please apply through Indeed or email [careers@dualsealglass.co.uk](mailto:careers@dualsealglass.co.uk)

### About the role

- Management and development of the Company's Customer base through building relationships with current and prospective customers.
- Delivering monthly/annual sales to an agreed budget.
- Monitoring sales growth over set time periods.
- Identifying and securing higher margin contracts helping to deliver improved profitability.
- Customer liaison and interaction, both in-person and virtually.
- Liaising on a regular basis with the internal Sales and Estimating Team, alongside key personnel within the organisation.
- Promoting and marketing the company.
- Providing technical assistance, pricing and liaison on projects.
- Track all sales activities in company CRM system.

### About You

- Sales experience is required.
- Proven track record of successfully managing customer relationships.
- Excellent written and verbal communication skills.
- Great time management and organisation skills.
- Customer-first attitude.
- Excellent interpersonal skills.
- Highly self-motivated.
- Proficient Computer skills and familiarity with Microsoft Package (Word, Excel).
- Must have a UK clean Driving License.

### The benefits

- Excellent rates of pay (provided upon enquiry)
- 21 days (pro-rata) holiday, plus bank holidays
- Pension
- Opportunity to gain qualifications and learn
- Company car.

This role will be up to 40 hours per week between Monday and Friday.

### To apply/find out more

- Please visit Indeed or apply by emailing [careers@dualsealglass.co.uk](mailto:careers@dualsealglass.co.uk)